$<\! {\tt Consolidated\ Financial\ Statements}\!>$

Consolidated statement of income and Quarterly consolidated statement of comprehensive income

(Consolidated statement of income)

(June 1, 2016 – May 31, 2017)

(Unit: thousands of yen)

| | Fiscal year ended May 31, 2016 | Fiscal year ended May 31, 2017 |
|---|-----------------------------------|-----------------------------------|
| Net sales | 7,466,759 | 7,846,973 |
| Cost of sales | 4,467,391 | 4,773,624 |
| Gross profit | 2,999,367 | 3,073,349 |
| Selling, general and administrative expenses | 2,000,001 | 3,010,010 |
| Packing and transportation expenses | 59,929 | 64,865 |
| Advertising expenses | 82,754 | 87,358 |
| Promotion expenses | 345,719 | 307,085 |
| Salaries and allowances | 600,105 | 644,252 |
| Provision for directors' bonuses | 13,750 | 15,500 |
| Retirement benefit expenses | 24,616 | 29,056 |
| Welfare expenses | 109,617 | 111,536 |
| Rent expenses | 43,337 | 43,354 |
| Depreciation | 60,243 | 49,494 |
| Taxes and dues | 50,777 | 74,655 |
| Commission fee | 148,608 | 126,557 |
| Experiment and research expenses | 307,250 | 272,077 |
| Other | 362,275 | 334,747 |
| Total selling, general and administrative expenses | 2,208,986 | 2,160,543 |
| Operating income | 790,381 | 912,805 |
| Non-operating income | 700,001 | 312,000 |
| Interest income | 14,245 | 8,732 |
| Dividend income | 2,484 | 2,742 |
| Real estate rent | 134,368 | 103,480 |
| Share of profit of entities accounted for using equity method | 21,040 | 34,987 |
| Other | 27,040 | 51,122 |
| Total non-operating income | 199,208 | 201,065 |
| | 199,200 | 201,065 |
| Non-operating expenses | 2.707 | o ror |
| Interest expenses | 3,707 | 2,525 |
| Rent expenses on real estates Foreign exchange losses | 88,173 | 70,865 |
| Other | 20,488 2,155 | 4 190 |
| | , | 4,189 |
| Total non-operating expenses | 114,524 | 77,580 |
| Ordinary income | 875,065 | 1,036,290 |
| Extraordinary income | | |
| Gain on sales of non-current assets | _ | 70 |
| Total extraordinary income | | 70 |
| Extraordinary losses | | |
| Loss on sales of non-current assets | _ | 3,324 |
| Impairment loss | 2,064 | _ |
| Total extraordinary losses | 2,064 | 3,324 |
| Income before income taxes and minority interests | 873,000 | 1,033,036 |
| Income taxes - current | 274,270 | 338,123 |
| Income taxes - deferred | $\triangle 3,252$ | △55,699 |
| Total income taxes | 271,017 | 282,424 |
| Profit | | |
| | 601,982 | 750,611 |
| Profit attributable to non-controlling interests | 5,031 | 4,009 |
| Profit attributable to owners of parent | 596,950 | 746,602 |

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| | Fiscal year ended May 31, 2016 | Fiscal year ended May 31, 2017 |
|--|-----------------------------------|-----------------------------------|
| Profit | 601,982 | 750,611 |
| Other comprehensive income | | |
| Valuation difference on available for sale securities | △13,901 | 38,134 |
| Foreign currency translation adjustment | $\triangle 152{,}665$ | $\triangle 45,767$ |
| Remeasurements of defined benefit plans, net of tax | $\triangle 45,959$ | 6,085 |
| Total other comprehensive income | $\triangle 212{,}527$ | $\triangle 1,548$ |
| Comprehensive income | 389,455 | 749,063 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 389,981 | 748,190 |
| Comprehensive income attributable to non-controlling interests | riangle 525 | 873 |