| | Fiscal year ended May 31, 2023 | Fiscal year ended May 31, 2024 |
|---|-----------------------------------|-----------------------------------|
| Net sales | 11,367,532 | 11,213,162 |
| Cost of sales | 6,926,841 | 6,928,594 |
| Gross profit | 4,440,691 | 4,284,567 |
| Selling, general and administrative expenses | | |
| Promotion expenses | 369,655 | 401,622 |
| Advertising expenses | 114,073 | 100,742 |
| Packing and transportation expenses | 86,629 | 83,811 |
| Provision for directors' bonuses | 21,900 | 21,100 |
| Salaries and allowances | 922,913 | 958,900 |
| Retirement benefit expenses | 32,336 | 27,084 |
| Welfare expenses | 174,637 | 183,717 |
| Rent expenses | 62,765 | 127,308 |
| Depreciation | 90,654 | 81,402 |
| Commission fee | 214,379 | 242,187 |
| Taxes and dues | 106,852 | 97,721 |
| Experiment and research expenses | 366,254 | 339,022 |
| Other | 373,366 | 441,442 |
| Total selling, general and administrative expenses | 2,936,421 | 3,106,064 |
| Operating income | 1,504,269 | 1,178,502 |
| Non-operating income | | |
| Interest income | 17,528 | 36,626 |
| Dividend income | 4,006 | 4,254 |
| Foreign exchange gains | 65,013 | 29,809 |
| Real estate rent | 131,182 | 121,956 |
| Share of profit of entities accounted for using equity method | 30,805 | 31,310 |
| Subsidy income | 27,585 | 34,250 |
| Other | 19,198 | 14,184 |
| Total non-operating income | 295,319 | 272,391 |
| Non-operating expenses | | |
| Interest expenses | 7,374 | 10,948 |
| Rent expenses on real estates | 96,667 | 86,964 |
| Other | 5,319 | 3,948 |
| Total non-operating expenses | 109,361 | 101,862 |
| Ordinary income | 1,690,228 | 1,349,032 |
| Extraordinary income | | |
| Gain on sales of non-current assets | 462,187 | _ |
| Insurance premiums refunded cancellation | 17,261 | _ |
| Total extraordinary income | 479,448 | _ |
| Extraordinary losses | • | |
| Loss on sales of non-current assets | 434 | 280 |
| Loss on retirement of non-current assets | 4,885 | _ |
| Loss on insurance cancellation | 1,008 | _ |
| Loss on disaster | _ | 160,258 |
| Provision for loss on disaster | _ | 209,395 |
| Total extraordinary losses | 6,329 | 369,934 |
| Income before income taxes and minority interests | 2,163,347 | 979,098 |
| Income taxes - current | 713,768 | 252,285 |
| Income taxes - deferred | △51,576 | 39,254 |
| Total income taxes | 662,191 | 291,539 |
| Profit | 1,501,156 | 687,558 |
| | | 335 |
| Profit attributable to non-controlling interests | 7,862 | |
| Profit attributable to owners of parent | 1,493,294 | 687,223 |

| | | <u> </u> |
|--|-----------------------------------|-----------------------------------|
| | Fiscal year ended May 31, 2023 | Fiscal year ended May 31, 2024 |
| Profit | 1,501,156 | 687,558 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | $\triangle 48,930$ | 45,670 |
| Deferred gains or losses on hedges | riangle 12,646 | _ |
| Foreign currency translation adjustment | 186,349 | 379,048 |
| Remeasurements of defined benefit plans, net of tax | 25,849 | 4,491 |
| Total other comprehensive income | 150,621 | 429,210 |
| Comprehensive income | 1,651,777 | 1,116,768 |
| Comprehensive income attributable to | <u>.</u> | |
| Comprehensive income attributable to owners of parent | 1,643,250 | 1,109,858 |
| Comprehensive income attributable to non-controlling interests | 8,526 | 6,910 |