

**(1) Quarterly consolidated statement of income**

(Thousands of yen)

|   | Three months ended<br>August 31, 2023 | Three months ended<br>August 31, 2024 |
|---|---------------------------------------|---------------------------------------|
| Net sales   | 2,804,786                             | 2,654,953                             |
| Cost of sales   | 1,746,848                             | 1,693,831                             |
| Gross profit  | 1,057,938                             | 961,121                               |
| Selling, general and administrative expenses                  | 750,280                               | 748,405                               |
| Operating income  | 307,657                               | 212,716                               |
| Non-operating income  |                                       |                                       |
| Interest income   | 8,259                                 | 8,029                                 |
| Dividend income   | 10                                    | 40                                    |
| Foreign exchange gains  | 21,730                                | —                                     |
| Real estate rent  | 31,839                                | 30,543                                |
| Share of profit of entities accounted for using equity method | 19,776                                | 1,653                                 |
| Other   | 3,919                                 | 15,347                                |
| Total non-operating income                                    | 85,535                                | 55,613                                |
| Non-operating expenses  |                                       |                                       |
| Interest expenses   | 3,401                                 | 1,654                                 |
| Foreign exchange gains  | —                                     | 16,345                                |
| Rent expenses on real estates                                 | 19,045                                | 21,811                                |
| Other   | 608                                   | 360                                   |
| Total non-operating expenses                                  | 23,054                                | 40,171                                |
| Ordinary income   | 370,138                               | 228,158                               |
| Income before income taxes and minority interests             | 370,138                               | 228,158                               |
| Income taxes - current  | 130,530                               | 113,760                               |
| Income taxes - deferred                                       | △13,735                               | △32,230                               |
| Total income taxes  | 116,795                               | 81,529                                |
| Profit  | 253,342                               | 146,628                               |
| Profit attributable to non-controlling interests              | 1,371                                 | 832                                   |
| Profit attributable to owners of parent                       | 251,970                               | 145,795                               |

**(2) Quarterly consolidated statement of comprehensive income**

(Thousands of yen)

|  | Three months ended<br>August 31, 2023 | Three months ended<br>August 31, 2024 |
|--|---------------------------------------|---------------------------------------|
| Profit   | 253,342                               | 146,628                               |
| Other comprehensive income                                     |                                       |                                       |
| Valuation difference on available-for-sale securities          | 27,706                                | △63,933                               |
| Foreign currency translation adjustment                        | 222,957                               | 229,150                               |
| Remeasurements of defined benefit plans, net of tax            | 394                                   | 316                                   |
| Total other comprehensive income                               | 251,059                               | 165,534                               |
| Comprehensive income   | 504,401                               | 312,163                               |
| Comprehensive income attributable to                           |                                       |                                       |
| Comprehensive income attributable to owners of parent          | 500,550                               | 305,715                               |
| Comprehensive income attributable to non-controlling interests | 3,851                                 | 6,447                                 |